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[Unabridged] [Audible Audio Edition] By Kerry
Patterson;Joseph Grenny;David Maxfield**



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6 sources of influence : sources of insight

I hope this example helps you see the power of the Six Sources of Influence. You can substitute whatever resistant or persistent problem you want to change.

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Influencer: The Power to Change Anything. Joseph Grenny President, VitalSmarts Provo, Utah General Session Speaker, 2008 APWA Congress. Editor's Note: Joseph Grenny

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